

## **ASW Global Expands Energy Services In Great Lakes Region**

André Thornton, CEO of Akron-based ASW Global announced a company reorganization forming two entities dedicated to providing supply chain solutions and specialty services to the energy market. **ASW Energy Services, LLC** based in Mogadore, Ohio will drive the regional strategy for delivering value added supply chain and logistics services to the power, oil, and gas industries. **ASW Pipeline LLC**, a subsidiary based in Geneva, Ohio, will focus on constructing and maintaining natural gas distribution mainline pipelines.

Thornton explained: *“The energy industry is challenged to be more efficient, develop new energy sources, and update infrastructure—all services requiring extensive supply chain expertise. Recently ASW Pipeline acquired assets of the former Geneva Pipeline—a Pipeline Construction company with a fifty year history—which complements ASW’s existing services to the oil and gas market. Consolidating those assets and services with our existing capabilities under ASW Energy Services, LLC aligns with our strategic goal to be a niche energy sector provider in the Great Lakes Region of size, scale, and considerable expertise.”*

Robert Glenn Sims, President of ASW Energy Services, LLC, served as COO of ASW Global prior to this appointment. Sims maintains an impressive record in the implementation of global procurement and supply chain management solutions. While at ASW Global, Sims designed the material management services for the Utility industry including asset management services such as material recovery/recycling, maintenance and repair equipment management, vendor managed inventory, and piping storage and delivery. Sims commented: *“ASW’s reorganization, increased assets, and expertise, demonstrate our commitment to the pipeline construction industry. ASW’s ability to integrate Best Practices with expanded resources gives ASW the ability to anticipate market place demands. We will give energy companies from Michigan to Pennsylvania a regional player who can compete with the best.”*

Both Thornton and Sims agree that the market is looking for new designs and approaches that streamline time to market. ASW’s ability to design process improvement will be the core competence of **ASW Energy Services**. Sims stated *“ASW is prepared to provide new services ranging from main and service line installations, cathodic protection, directional drilling to measurement, and regulation upgrades and inspections.”* Said Thornton: *“This is what we do. We see a need and we develop the talent, resources, and processes to meet the need.”*

## **ABOUT ASW GLOBAL**

ASW Global is a Supply Chain Solutions Company based in Akron, Ohio. The company was acquired in 2007 by André Thornton, widely recognized community leader and former MLB baseball player. The company provides end to end solutions in logistics, fulfillment, and value added warehouse distribution services for international suppliers, large box retailers, industrial, polymer, and utilities industry. ASW Global is one of the largest minority-owned business enterprises (MBE) in the market.

## **ABOUT R. GLENN SIMS**

Sims joined ASW Global, LLC in 2007 as COO. Prior to joining ASW Global, Sims was with The Ford Motor Company. Sims earned his Bachelor of Science at Mansfield State University and his Masters of Science in International Logistics from The Georgia Institute of Technology in Atlanta. He also attended Executive Development Programs at the Kellogg School of Management, Northwestern University, FUQUA School of Business and Duke University. Sims has held a variety of positions in Manufacturing, Quality Control, Industrial Engineering, Sales and Marketing, System Engineering and Material Planning, and Logistics Management. He has been featured speaking at international trade forums in China, Hong Kong, U.S.A. and Europe sharing his experiences, processes, and methods for incorporating Lean Principles and Six Sigma Methodologies to engineer global supply chain solutions.